



# VALUES THAT BUILD® SINCE 1947.

Hunt, based in El Paso, Texas, is a diversified, family-owned holding company that invests in operating businesses, real estate assets and infrastructure assets. Since its founding in 1947, Hunt's size and scope have grown substantially while gaining considerable expertise across multiple real asset sectors. Hunt's reputation is built on integrity and performance. Hunt is committed to a culture of transparency for employees, clients, investors, and the communities it serves.





WestStar Tower at Hunt Plaza - El Paso, Texas Hunt's New Corporate Headquarters

### **HUNT HISTORICAL HIGHLIGHTS**

### 1940s

#### 1947

Sons Jack and Kelly join their father, M.L. Hunt, to form Hunt Sales Company, a retail lumber, hardware, and building store in El Paso's Lower Valley.





#### 1955

Jack and Kelly Hunt incorporate Hunt Sales, Inc., adding a second retail store and a contracting office.

### 1960s

#### 1961

Hunt earns its first \$1 million construction contract, sells the retail lumber and building material business.



Hunt launches its design-build unit.

#### 1969

Hunt signs its first military housing contract to construct 300 units of base housing at Holloman Air Force Base in New Mexico for \$4.4 million.



The Company changes its name to Hunt Building Corporation and adds development and financial services to its capabilities.

Hunt begins its private development activities with Caprock Apartments, a 292-unit complex in El Paso, Texas.

The Company begins development and construction on 21 HUD Section 8 projects.



### 1979

Hunt starts its property management division with Shady Oaks in Fort Worth, Texas, a 138-unit affordable housing property developed, built, and owned by Hunt.



#### 1995

Hunt enters into retail development with its development and construction of the Sunland Towne Centre, a 325,000 square foot power center in El Paso, Texas and The Plaza at Cottonwood, a 425,000 square foot shopping center in Albuquerque, New Mexico.



#### 2000

Hunt is awarded four Military Housing Privatization Initiative (MHPI) projects, which include Robins Air Force Base in Georgia, Dyess Air Force Base in Texas, Camp Pendleton Marine Corps Base in California, and Naval Air

Station Kingsville in Texas. This milestone launches Hunt to become one of the industry's largest MHPI developers and owners.



### 1985

Hunt begins its role as one of the premier design-build contractors for the U.S. Armed Forces, being awarded the first Section 801 military housing contract in Newport News, Virginia.



Hunt celebrates its 60 year anniversary.

Hunt is awarded the largest Air Force MHPI project, which is located at three different military installations and totals \$750 million.

### 2010s



### 2010

Hunt purchases TRECAP Partners (later named Hunt Investment Management), a real estate investment management company.



Hunt forms a new entity, Hunt Capital Partners, a Low-Income Housing Tax Credit (LIHTC) syndication and investment company.

#### 2011

Hunt closes on the purchase of Capmark Financial Group's Affordable Housing portfolio, acquiring partnership interests and other assets associated with more than 74,000 units of affordable-to-moderate-income housing at more than 400 properties across the U.S.

Hunt makes a strategic investment in LEDIC Management Group (later renamed Envolve), a third party multifamily property management company.

Hunt launches WhiteHawk Capital, LLC, later named Hunt Alternative Energy, for the purpose of energy infrastructure fund management.



#### 2012

Hunt acquires the Carter Goble Lee Companies, expanding its capabilities in social infrastructure. The newly formed company reorganizes and consolidates to form CGL Management Group.



Hunt acquires the real estate advisory contracts of The Tuckerman Group from State Street Global Advisors.

#### 2013

Hunt completes the acquisition of Centerline Holding Company, which includes a mortgage company. The company is named Hunt Mortgage Group, and later renamed Hunt Real Estate Capital. The acquisition effectively doubles the number of units in the affordable housing portfolio and provides a licensed lending platform.



#### 2014

Hunt invests in Pinnacle Property Management Services, LLC, a leading multifamily management company.

Hunt forms strategic alliance with Moss through its acquisition of a minority interest, integrating Hunt's construction operations with the Florida-based firm.

Hunt closes its first senior notes offering, raising \$525 million in a senior secured private placement.

#### 2015

Hunt finalizes a strategic investment in Amber Infrastructure Group Holdings, a leading international infrastructure, asset management, and investment services company headquartered in London, England.



#### 2016

Hunt acquires Forest City's privatized military housing business, increasing the Company's total number of privatized military housing units owned and managed to over 32,000, and owned in total to approximately 52,000.

Hunt acquires Cazenovia Creek, a leading buyer of property tax liens nationwide, expanding its investment management footprint.

2017 Hunt celebrates its 70th year in business.



Hunt forms strategic alliance with Pennrose Properties, LLC, through its acquisition of a minority interest, integrating Hunt's affordable housing operations with the Pennsylvania-based firm.



Hunt achieves milestones on luxury multifamily ventures in Texas, Florida, Illinois, Arizona, and Virginia.

Hunt and the Housing Authority of the City of El Paso complete the largest Rental Assistance Demonstration (RAD) initiative in the U.S.





### 2018

Hunt and WestStar break ground on a high-rise project in El Paso that will become Hunt's new corporate headquarters.

Hunt forms Hunt Capital Holdings and receives a minority investment from Gallatin Point Capital LLC into that platform which consolidates Hunt's financial services and investment management businesses.

#### 2019

Hunt enters into an agreement to sell Hunt Real Estate Capital to Tokyo-based ORIX Corporation. The transaction helps realize Hunt's strategy to deploy capital into best-in-class operating businesses, real estate assets, and infrastructure assets.

# **HUNT COMPANIES BOARD OF DIRECTORS**























### **Assets Under Management**

# HUNT BY THE NUMBERS



**136,429 UNITS**Multifamily Housing

### WHICH INCLUDE:



**51,484 UNITS**Military
Housing



**80,308 UNITS**Affordable Housing



**4,637 UNITS**Conventional Housing



**1.9** Million SF Mixed-Use, Office, Retail, and Other



**7,226 ACRES**Land Owned

### Infrastructure and Public-Private Partnerships (P3)





**18 Billion**International
Infrastructure Assets
Managed and
Investment Advisory
Services (Amber)



**\$8.2 Billion**Financing Raised for U.S. P3 Projects



**267 SCHOOLS**Developed, Managed, or Advised in the U.K., Australia, North America, and Germany



**16.8** Million SF Public Facilities Maintained (CGL)

### Military Communities



**165,000**Military Residents Served



**70,000**Military Homes Built



**32,846 UNITS**Military Housing Units Managed



**49**Military Installations

## Affordable Housing



**223**Completed Housing Authority Projects



**19,573 UNITS**Completed for
Housing Authorities



**4,502 UNITS**RAD Housing
Units Closed



**40**Institutional
Tax Credit Investors



**\$2.0 Billion**Tax Credit Equity
Raised

## Multifamily Housing



115,873 UNITS
Multifamily Housing
Units Developed or
Design-Built
(Moss and Hunt Legacy)



**28,127 UNITS**Managed by Envolve (formerly LEDIC Realty Company)

### **Construction Services**



\$16.6 Billion
Total Construction
Value on Completed
Projects (Moss and Hunt
Legacy)



**25.0 Million SF** Commercial Developed or Design-Built (Moss and Hunt Legacy)



**\$1.6 Billion**Construction Backlog (Moss)

### Land Development



**10,051 ACRES** Being Master-Planned

### **Financial Services**



**\$1.6** Billion Real Estate Assets Managed (Hunt Investment Management)



111 Institutional and High-Net-Worth Investors

### INFRASTRUCTURE & PUBLIC-PRIVATE PARTNERSHIPS

### £8 Billion

International Infrastructure Assets Managed and Investment Advisory Services (Amber)

### \$8.2 Billion

Financing Raised for U.S. P3 Projects

### **267** schools

Developed, Managed, or Advised in the U.K., Australia, North America, and Germany

### 16.8 Million SF

Public Facilities Maintained (CGL)

# 24th Largest Infrastructure Manager

IPE Real Assets Top 75 2019

### **AMBER**

Amber's core business focuses on sourcing, developing, advising, investing in and managing infrastructure assets across the public, transport, energy, digital and demographic infrastructure sectors that support the lives of people, homes, and businesses internationally.



CGL is a provider of justice facility planning, design, and program management and maintenance solutions to justice facilities and other public facilities throughout the United States and internationally.

# CITY LIGHT & POWER.

In early 2020, Hunt and Amber acquired a majority interest in City Light & Power (CLP), an electrical contractor and owner of utility systems specializing in the provision of services to the U.S. military under utility privatization (UP) contracts. CLP currently operates nine UP contracts as well as two municipal public-private partnership contracts for the cities of Long Beach and Lakewood, California.



#### MountainStar Sports Group LLC

MountainStar Sports Group (MSSG) is a joint venture between the Hunt and Foster families. Founded in 2012, MSSG owns the El Paso Chihuahuas, a Class AAA Pacific Coast Minor League Baseball team, and El Paso Locomotive FC, a United Soccer League team. MSSG is also an investor in the FC Juárez Bravos, a soccer franchise that now represents the Borderplex as a first-division soccer club of LIGA MX.



**Travis County Courthouse**- Austin, Texas



# MILITARY COMMUNITIES

165,000

Military Residents Served

70,000

Military Homes Built

32,846 UNITS

Military Housing Units Managed

49

Military Installations



Hunt Military Communities (HMC), the largest privatized military housing owner, offers unsurpassed quality and service to more than 165,000 residents in more than 51,000 homes on Navy, Air Force, Marine Corps, and Army installations across the U.S. With a 50-year legacy and a partnership with the Department of Defense, HMC strives to ensure the integrity of our military communities and the families who live there.

Hunt is focused on the installation of solar power generation in various military communities within the Hunt portfolio.

Hunt is installing solar panels on over 1,500 homes on 6 bases. In all, these installations will be generating more than 16 million kWh annually.

HMC was awarded Duke Energy's long-standing Power Partner award for 2019.



**Shaw Family Housing** - Shaw Air Force Base, South Carolina



### **AFFORDABLE HOUSING**

223

Completed Housing Authority Projects

**19,573** UNITS

Completed for Housing Authorities

**4,502** UNITS

**RAD Housing Units Closed** 

Institutional Tax Credit Investors

\$2.0 Billion

Tax Credit Equity Raised

8th Largest
Affordable Multifamily Property **Management Company** 

National Affordable Housing Management Association, 2019

### **10th Largest**

**Apartment Syndicator** 

NMHC Top 10, 2020

**Pennrose 18th Largest** 

**U.S. Affordable Housing Developer** 

Affordable Housing Finance, Top 50, 2019

> **Pennrose** 28th Largest

**U.S. Affordable Housing Owner** 

Affordable Housing Finance Top 50, 2019

> **Envolve** 39th Largest

**U.S. Affordable Housing Owner** 

Affordable Housing Finance Top 50, 2019



Hunt Capital Partners (HCP) is the syndication division of Hunt. HCP specializes in the syndication of Federal and State Low-Income Housing, Historic and Solar Tax Credits.

### **PENNROSE**

Pennrose develops and operates conventional, affordable, and mixed-use communities throughout the Eastern and Midwestern portion of the United States.



Envolve is a vertically integrated multifamily real estate company engaged in third-party management, ownership, and redevelopment. Envolve specializes in affordable and workforce housing.



**Herndon Square** - Atlanta, Georgia



### MULTIFAMILY HOUSING

### 115,873 UNITS

Multifamily Housing Units Developed or Design-Built (Moss and Hunt Legacy)

### **28,127** UNITS

Managed by Envolve

Capitalizing on our differentiated origination platform and vertically-integrated capabilities, we have invested equity in market-rate multifamily housing developments across the country.

Hunt sold three multifamily investments in 2019 and early 2020, totaling 587 units, which included Circa Central Avenue in Phoenix, Arizona, The DeSota in Sarasota, Florida, and The Watermark in Norfolk, Virginia.

### **5th Largest**

Multifamily Owner

MultiHousing News, 2019

### 11th Largest

U.S. Multifamily Owner

NMHC Top 50, 2020

# Hunt/Envolve 19th Largest U.S. Apartment Property Manager

NMHC Top 50, 2020



**Noca Blu** - Chicago, Illinois



"Hunt is a vertically integrated real estate and infrastructure development and management company. Our focus is on development, asset management, finance, and investment management in these core sectors."

Dan Singer
 Co-Chief Operating Officer
 Hunt Companies, Inc.



# CONSTRUCTION SERVICES

### **\$16.6** Billion

Total Construction Value on Completed Projects (Moss and Hunt Legacy)

### 25 Million SF

Commercial Developed or Design-Built (Moss and Hunt Legacy)

### \$1.6 Billion

Construction Backlog (Moss)

# 43rd Largest

U.S. Construction Manager At-Risk

> ENR's Top 100 2019

# 92nd Largest

Contractor

ENR's Top 400 2019

### Moss

Moss is a national privately held construction firm with regional offices across the United States. Moss focuses on construction management at-risk, design-build, and public-private partnerships.



Inter Miami CF Soccer Stadium and Training Facility

- Fort Lauderdale, Florida



### **LAND DEVELOPMENT**

**10,051 ACRES**Being Master-Planned

Hunt develops, invests, manages, and finances master-planned communities in Texas and Hawai`i.



Hunt Communities is developing approximately 4,000 acres in El Paso, Texas, and approximately 1,300 acres in a suburb of Austin, Texas.



In Hawai`i, Hunt is the 2nd largest private multifamily owner in the state and a large landowner with holdings totaling 533 acres of mixed-use land on the island of Oahu. Additionally, Hunt has projects on the islands of Maui, the Big Island, and Kauai.

# 2nd Largest Private Multifamily Owner in the State of Hawai'i



**The Colony** - Bastrop, Texas



"Hunt is an experienced community partner, bringing its expertise to bear to solve complex stakeholder needs and real estate development issues."

Steve Colón
 President, Hawai'i Division
 Hunt Companies, Inc.

The Colony is a master-planned residential community located in the southeas submarket of Austin, Texas. In 2019, three new homebuilders were added and entitlements for 1,800 additional lots were approved bringing total build-out to over 3,500 single-family home sites plus neighborhood commercial, multifamily and a school.



# FINANCIAL SERVICES

### \$1.6 Billion

Real Estate Assets Managed (Hunt Investment Management)

### 111

Institutional and High-Net-Worth Investors

Hunt Investment Management manages private funds and public companies that invest in debt and equity solutions across the commercial real estate, renewable energy, and infrastructure sectors.

Hunt is an incubator for new business opportunities that complement and advance our existing real estate and infrastructure businesses.



Peak 8 Asset Management LLC is an asset management firm that focuses on alternative fixed-income investments. Peak 8 provides investment advisory services to institutional clients.



MMA Energy Capital has deployed over \$2 billion in capital to over 6 GW of solar, wind, and other clean energy projects in 21 states and territories.



### Brean Capital, LLC

Brean Capital is an independent investment bank focused on delivering high-quality investment ideas and investment banking services to institutional investors and corporate clients.

### Cazenovia Creek Investment Management, LLC

Cazenovia Creek Investment
Management is one of the
country's largest tax lien
purchasing and servicing
platforms with \$300.3 million
in tax lien assets under
management. The Company
currently acquires tax liens in
ten states.

"No opportunity - or transaction - is greater than Hunt's 70 years of history and reputation."

Sinclair Cooper
 Executive Vice President
 Legislative Affairs
 Hunt Companies, Inc.



### **GIVING BACK**



Since its inception, the Foundation has made grants and commitments of \$111.4 Million to 600 charitable organizations

\$44,378
Employee
and Matching
Contributions to
United Way
Programs and
Services

18
New Multi-Year
Commitments
totaling
\$2.6 Million

Established in 1987 by Woody L. Hunt and Gayle G. Hunt, the Hunt Family Foundation (the Foundation) has predominantly supported charitable organizations and initiatives that target the areas in and around El Paso County, Texas, Doña Ana County, New Mexico, Otero County, New Mexico, and Ciudad Juárez, Chihuahua, México (the "Borderplex" region). The Foundation also supports organizations whose programs impact the state of Texas, and the nation as a whole.



The Foundation invests in community programs and infrastructure that target advancements in healthcare, access to education, proliferation of the arts, preservation of local heritage, improvements in quality of life, and regional economic development.











\$750,000
Given to Organizations and Events in Our Communities

# A Legacy of Showing Support for Our Communities

Hunt Companies is proud to provide sponsorship support to organizations and events that enhance our communities in the areas of education, economic development, military and military family projects, healthcare, and quality-of-life initiatives.

A culture of supporting our community is encouraged throughout the Hunt Companies organization. In addition to corporate financial support, our employees are actively engaged in the communities in which Hunt operates or has a presence. In 2019, Hunt proudly gave more than \$750,000 to organizations and events in our communities.



\$11,600

Donated to the American Legion for Coast Guard Families, Stop Soldier Suicide,



and wear blue: run to remember



\$20,000 In Scholarship Grants to Military Families



### HOSTED 17

Memorial Day Events as part of wear blue: run to remember

### **20 Communities**

Partnered with Toys for Tots

### 35 Organizations

Supported by HMC Employees as Part of Helping Hands Day

### **12 Communities**

from Washington to Virginia were Represented at Wreaths Across America











For more than 70 years
we have remained dedicated
to improving
everything we touch...
every project,
every investment,
every time.

These are Values that Build. Since 1947.



