# Hunt Closes \$200 Million Committed Equity Investment From Gallatin Point into its Financial Services and Asset Management Businesses

El Paso, TX (June 5, 2018) - Hunt Companies, Inc. (Hunt) today announced the closing of an approximately \$200 Million committed minority equity investment into certain of its financial services and asset management lines of business by affiliates of Gallatin Point Capital LLC (GPC). No other terms of the transaction were disclosed.

GPC, a private investment firm with a focus on investments in financial institutions, services and assets, brings to Hunt a strategic partnership for growth and expansion of certain of Hunt's existing financial services and asset management lines of business.

"We believe that our financial services and asset management businesses are well positioned for rapid growth and scalability," said Chris Hunt, CEO of Hunt. "We are confident that given Gallatin's expertise as a strategic partner in financial services and the relationships they will introduce to our platform, their investment and partnership will help foster that growth."

"We are very excited to be Hunt's partner and to support its ongoing growth and success in the financial services and asset management industries," added Matt Botein, Co-Founder and Managing Partner of GPC. "We believe this platform is highly differentiated by Hunt's impressive track record in the real estate and infrastructure markets and we see significant growth opportunities for this dynamic and evolving group of companies."

Paul, Weiss, Rifkind, Wharton & Garrison LLP served as legal counsel to Hunt. Goodwin Procter LLP served as legal counsel to GPC.

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## **About Hunt Companies, Inc.**

Hunt is comprised of a family of companies in the real estate and infrastructure markets. As a private, family-owned company, Hunt develops, invests, manages and finances assets at all stages to derive and deliver value. Founded in 1947, Hunt builds its reputation on integrity and performance. With a focus on excellence in corporate governance, Hunt is committed to a culture of transparency for employees, clients, investors and the communities it serves. Hunt employs over 1,500 direct

employees and its broader platform (including affiliates) employs over 6,000 additional employees across the United States and Europe. Learn more at www.huntcompanies.com.

## **About Hunt's Financial Services and Asset Management Businesses**

## Hunt Mortgage Group

Originator of commercial real estate loans with a full suite of proprietary loan products as well as Fannie Mae, Freddie Mac and Federal Housing Administration (FHA) licenses.

### Hunt Capital Partners

Low Income Housing Tax Credit Equity syndication platform specializing in the syndication of Federal and State low-income housing, solar, historic and solar tax credits.

## Hunt Investment Management

An SEC-registered investment adviser providing investment management services across the commercial real estate space. HIM is the external manager to Hunt Companies Finance Trust, a NYSE listed mortgage REIT and MMAC Capital Management, a NASDAQ listed specialty credit vehicle.

#### Hunt Financial Securities

A broker-dealer with a niche focus on mortgage, commercial real estate, and infrastructure related capital markets activities. HFS is a member of the Financial Industry Regulatory Authority (FINRA) and the Securities Investor Protection Corporation.

#### Cazenovia Creek Investment Management

Specialty investment platform focused on the acquisition, management and securitization of tax lien certificates and tax deeds.

#### Pinnacle Property Management

One of the largest third party multifamily property management platforms in the country with over 165,000 residential units and 2.75 million square feet of commercial assets under management.

#### Amber Infrastructure

International infrastructure specialist, providing asset management and investment advisory services in respect of over £8 billion of infrastructure assets in the UK, Europe, Australia and North America. Amber's core business focuses on sourcing, developing, advising on, investing in and managing infrastructure assets within the utilities, PPP, transport, renewable energy and regeneration sectors.

#### **About Gallatin Point Capital LLC**

Gallatin Point Capital LLC (GPC) is a private investment firm with a primary focus on making opportunistic investments in financial institutions, services and assets. Its approach is to identify

opportunities that arise from complexity, dislocation or changes in technology and regulation that may create the potential for outsized returns per unit of risk. GPC actively seeks opportunities with rewards and risks that are more idiosyncratic and uncorrelated in nature. It aims to form highly collaborative partnerships with its investors and with management teams of its portfolio companies, seeking to combine the right capital with the right managerial competencies in order to maximize the value of its investments.